



2023 Leaders Development Conference

The Broadmoor | Colorado Springs

Please qualify to join us for the 2023 AIG Partners Group Leaders Development Conference, to be held at the iconic Broadmoor Hotel in Colorado Springs. We look forward to working with you to grow your business through exchanging ideas, hosting lively discussions and interactive workshops at the meeting.

This annual conference is a celebrated event of our most valued distribution partners. With picturesque mountain views and an exquisite resort as our backdrop, you'll have the opportunity to network with peers, share best practices and discuss your individual business needs with members of AIG leadership. Specifically, the meeting allows the opportunity to:

- Identify ways AIG can better support you and your clients
- Hear insights from experts on improving your customers' experience
- Learn more about how we are redefining the way we do business through the use of technology platforms
- Discuss a customized approach to your business that's tailored to your individual needs
- Get up to speed on trends and new market opportunities

Please study the qualification rules carefully and set your sights on qualifying for the 2023 AIG Partners Group Leaders Development Conference in Colorado Springs!

* Each Elite Leaders Development Conference qualifier and guest will be eligible to attend both the Leaders Development Conference and the Elite Leaders Development Conference at The Broadmoor.

LEADERS DEVELOPMENT CONFERENCE

May 24-27, 2023

The Broadmoor Hotel
Colorado Springs

ELITE LEADERS DEVELOPMENT CONFERENCE*

May 24-29, 2023

The Broadmoor Hotel
Colorado Springs

QUALIFICATION PERIOD

January 1, 2022 through
December 31, 2022

See next page for complete qualification rules and details.

For more information on this exciting destination, visit:
broadmoor.com

We see the future in you.SM —



LEADERS DEVELOPMENT CONFERENCE

May 24-27, 2023

Producer Qualification

- \$100,000 Paid Net-Weighted First-Year Life Premium
- Minimum number of life insurance policies to be eligible for Conference: Seven (covering seven different individuals)

MGA Qualification

- \$1,000,000 Paid Net-Weighted First-Year Life Premium
- Minimum number of life insurance policies to be eligible for Conference: Seven (covering seven different individuals)
- MGA's cannot qualify as Individual Producers.

ELITE LEADERS DEVELOPMENT CONFERENCE

May 24-29, 2023

Producer Qualification

- \$150,000 Paid Net-Weighted First-Year Life Premium
- Minimum number of life insurance policies to be eligible for Conference: Seven (covering seven different individuals)

MGA Qualification

- \$1,500,000 Paid Net-Weighted First-Year Life Premium*
- Minimum number of life insurance policies to be eligible for Conference: Seven (covering seven different individuals)
- MGA's cannot qualify as Individual Producers.

NET-WEIGHTED LIFE PREMIUM

Term.....	100%
UL/IUL/GUL up to and including Target.....	100%
UL/IUL/GUL Excess Target.....	10%

* Paid Net-Weighted First-Year Life Premium equals American General Life Insurance Company (AGL) annualized target first-year premium plus 10% of excess premium paid during the first year in excess of target. Reversals will apply for free-look, early lapse and not-taken policies. To be counted toward qualification, the policy must have initial premium applied to put the policy in force.

OTHER DETAILS

- Qualification includes one guest.
- Production credit based on Paid Net-Weighted First-Year Life Premium from January 1, 2022 - December 31, 2022.
- Policies written on the agent's own life or the lives of family members may be excluded.
- Placement rate and persistency tracking available to MGAs on Connex website. Contact your MGA or the Partners Group sales desk with any questions.
- At our discretion we reserve the right to exclude Leaders Conference qualification for agents and MGAs with poor placement rate and/or persistency.
- Only agents actively contracted and appointed by and in good standing with AGL at the time of the trip are eligible to participate.
- Registration will be available only to those who qualify and are invited by the Company to attend. Attendance at the Business and Recognition sessions is mandatory for all qualifiers. Guests of qualifiers will not be permitted to register on site unless accompanied by the qualifier.



AIG Partners Group includes financial professionals appointed with America General Life Insurance Company (AGL), Houston, TX. Policies and annuities are issued by AGL, which is responsible for financial obligation of insurance products and is a member of America International Group, Inc (AIG). Guarantees are backed by the claims-paying ability of the issuing insurance company. AGL does not solicit, issue or deliver policies or contracts in the state of New York. Products may not be available in all states and product features may vary by state. AGL reserves the right to make any and all decisions regarding eligibility and qualification for awards, recognition and attendance at company sponsored conferences and seminars. Qualification may not be transferred to another individual/appointed agent. No 'in lieu of' payment will be made to the qualifier if the qualifier is unable to attend the conference. The guest may not be an employee of American General or an appointed agent of American General unless the guest is an immediate family member of the qualifier. Travel arrangements, including airfare, reasonable baggage fees, ground transfers, hotel accommodations, meals, program activities and customary tips, will be provided by AGL at its sole discretion. Other individual arrangements will be at the qualifier's own expense. AGL reserves the right to cancel or change the dates or site without prior notice. In accordance with Internal Revenue Code and applicable regulations (as well as applicable state tax law), the fair market value of the travel award will be reported as income to the invited qualifier. The Broadmoor is not a sponsor of this promotion.