



2024 Leaders Development Conference

JW Marriott Marco Island Beach Resort | Marco Island, Florida

Please qualify to join us for the 2024 Partners Group Leaders Development Conference, to be held at the beautiful JW Marriott Marco Island in Florida. We look forward to working with you to grow your business through exchanging ideas, hosting lively discussions and interactive workshops at the meeting.

This annual conference is a celebrated event of our most valued distribution partners. Immerse yourself in sophisticated luxury while networking with peers, sharing best practices and discussing your individual business needs with members of the Corebridge Financial leadership team. This meeting offers the opportunity to:

- Identify ways Corebridge Financial can better support you and your clients
- Hear insights from experts on improving your customers' experience
- Learn more about how we are redefining the way we do business through the use of technology platforms
- Discuss a customized approach to your business that's tailored to your individual needs
- Get up to speed on trends and new market opportunities

Please study the qualification rules carefully and set your sights on qualifying for the 2024 Partners Group Leaders Development Conference on Marco Island in Florida!

* Each Elite Leaders Development Conference qualifier and guest will be eligible to attend both the Leaders Development Conference and the Elite Leaders Development Conference at the JW Marriott Marco Island Beach Resort.

Leaders Development Conference

June 5-8, 2024

JW Marriott Marco Island Beach Resort

Elite Leaders Development Conference*

June 8-10, 2024

Qualification Period

January 1, 2023 through December 31, 2023

See next page for complete qualification rules and details.

For more information on this exciting destination, visit: [JW Marriott Marco Island Beach Resort](#)

LEADERS DEVELOPMENT CONFERENCE

June 5-8, 2024

Producer Qualification

- \$100,000 Paid Net-Weighted First-Year Life Premium
- Minimum number of life insurance policies to be eligible for Conference: Seven (covering seven different individuals)

MGA Qualification

- \$1,000,000 Paid Net-Weighted First-Year Life Premium
- Minimum number of life insurance policies to be eligible for Conference: Seven (covering seven different individuals)
- MGAs cannot qualify as Individual Producers.

ELITE LEADERS DEVELOPMENT CONFERENCE

June 8-10, 2024

Producer Qualification

- \$150,000 Paid Net-Weighted First-Year Life Premium
- Minimum number of life insurance policies to be eligible for Conference: Seven (covering seven different individuals)

MGA Qualification

- \$1,500,000 Paid Net-Weighted First-Year Life Premium*
- Minimum number of life insurance policies to be eligible for Conference: Seven (covering seven different individuals)
- MGAs cannot qualify as Individual Producers.

NET-WEIGHTED LIFE PREMIUM

Term	100%
UL/IUL/GUL up to and including Target	100%
UL/IUL/GUL Excess Target	10%

* Paid Net-Weighted First-Year Life Premium equals American General Life Insurance Company (AGL) annualized target first-year premium plus 10% of excess premium paid during the first year in excess of target. Reversals will apply for free-look, early lapse and not-taken policies. To be counted toward qualification, the policy must have initial premium applied to put the policy in force.

OTHER DETAILS

- Qualification includes one guest.
- Production credit based on Paid Net-Weighted First-Year Life Premium from January 1, 2023 - December 31, 2023.
- Policies written on the agent's own life or the lives of family members may be excluded.
- Placement rate and persistency tracking available to MGAs on Connex website. Contact your MGA or the Partners Group sales desk with any questions.
- At our discretion we reserve the right to exclude Leaders Conference qualification for agents and MGAs with poor placement rate and/or persistency.
- Only agents actively contracted and appointed by and in good standing with AGL at the time of the trip are eligible to participate.
- Registration will be available only to those who qualify and are invited by the Company to attend. Attendance at the Business and Recognition sessions is mandatory for all qualifiers. Guests of qualifiers will not be permitted to register on site unless accompanied by the qualifier.
- Qualifier will be responsible for taxes on guest travel.



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