

THE QUEST FOR BEST

AIG PARTNERS GROUP

NEW BUSINESS PLAYBOOK

TO GET YOUR CASE OFF TO THE BEST POSSIBLE START:

- Submit the paramedical exam (Paramed Part B) **with** the Part A Application to ensure the fastest underwriting review.
- Make sure **key data is accounted for** on the Application Part A. See our Application Part A Checklist for details.
- State forms **must match** the Application Part A state.

THE FASTER A CASE CAN BE REVIEWED, THE FASTER IT CAN BE ISSUED AND PAID!



GUIDING YOU TO THE FASTEST ROUTE...

for underwriting review, policy placement and commission payment!

PARAMED RESOURCES

- Paramed Tips for a Faster Review
- Preferred Vendors
- Preparing For Your Life Insurance Exam (Client Guide)
- Submitting Other Companies' Exams

SUBMITTING THE CASE

- Case Submission Checklist
- Application Part A Checklist
- Where to Submit Business

ADDITIONAL TIPS AND RESOURCES

- Acceptable Forms of Payment for Initial Premiums
- Matching State Forms is Key
- Illustrations & Quotations Guide by Product
- Replacement Coverage and Forms Guide
- 1035 Exchange Guide

RELATED PLAYBOOKS

- QoL Underwriting Playbook
- QoL Master Playbook



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